

• • • Marksman Essentials • • •

GET PRICING

You might already be using the “Get Pricing” function, but did you know there’s more to this page than just getting rates? Become more efficient and spend more time with your customers by taking advantage of all the unique features from the “Rates” page.

▶ Key Benefits

• Investor Rate Status Indicator

- Marksman’s stop-light indicators show when an investor is in the process of updating rates or if their rates are being delayed
- In order to prevent pricing errors, Marksman administrators can hide investors while rates are delayed or in the process of updating, as well as suspend loan officers from locking rates which are not current

• Good Faith Estimate (GFE)

- Adopt to the industry standards by using GFEs available through Marksman in the new government mandated format
- Email GFEs directly to prospects and save the form to be modified later

• PMI Guidelines

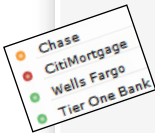
- Access all PMI companies that your business uses and instantly determine PMI eligibility for loan scenarios, including specific declining market parameters for each PMI company
- If a loan scenario is ineligible according to listed PMI companies, Marksman will give an explanation as to why the scenario does not meet requirements

• Product Cross Reference

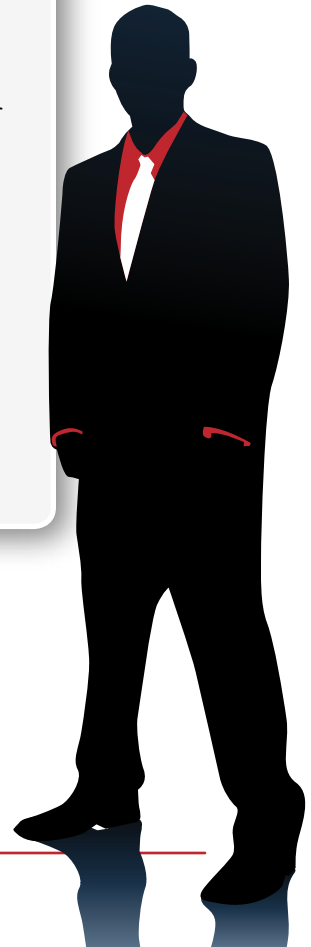
- Can’t find the product you’re looking for? Use this tool to cross reference an investor’s product name with the product name used in the Marksman system

• Compare Investor Pricing Matrix

- Compare up to five investors side-by-side simultaneously, print the results and auto-fill the chosen information back into the loan scenario on the “Rates” page



“Spend more time
with your customers.”



Contact your account manager to learn more!